





Precision Medicine: From patient need to providing solutions in clinical practice

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Olaparib maintenance extends progression-free survival by estimated 3 years in advanced ovarian cancer Topic: Gynaecologic malignancies MUNICH, Germany – Two-year maintenance therapy with olaparib, in newly diagnosed patients with advanced ovarian cancer and a BRCA1 or 2 months. In newly diagnosed patients with advanced ovarian cancer and a BRCA1 or 2 months. Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantial. Topic: Gynaecologic malignancies MUNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantial. MÜNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantic and a BRCA1 or 2 MÜNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantic and the place and a BRCA1 or 2 MÜNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantic and the place and the place and the place and the place are considered improvement in progression-free survival (PFS) in newly diagnosed patients with advanced ovarian cancer and a BRCA1 or 2 MUNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantic and the place and the place and the place are considered improvement in progression-free survival (PFS) in newly diagnosed patients with advanced ovarian cancer and a BRCA1 or 2 MUNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor, olaparib, led to a substantic and the place are considered in progression-free survival (PFS) in newly diagnosed patients with advanced ovarian cancer and a BRCA1 or 2 MUNICH, Germany – Two-year maintenance therapy with olaparib, a PARP (poly ADP ribose polymerase) inhibitor.

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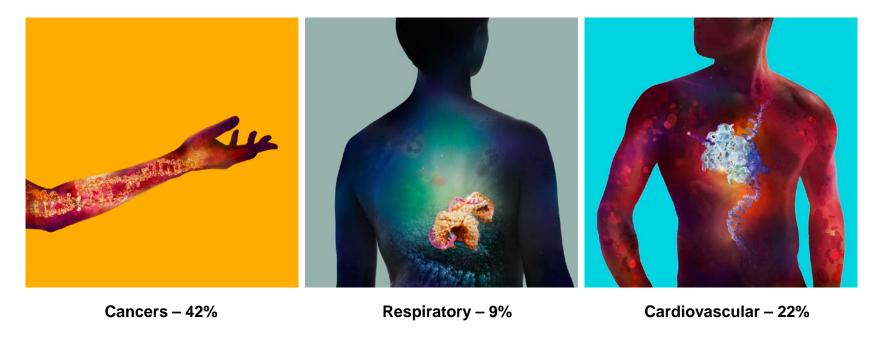
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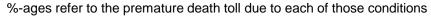
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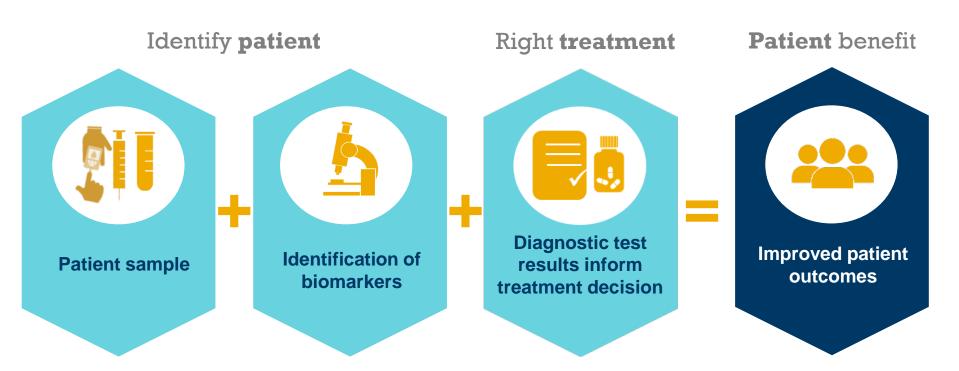
Need for new medicines







What is precision medicine?





More precision medicine products are available for patients than ever before



Total number of FDA-approved drugs with companion diagnostics included on their drug label*

as of October 2017



More than 1 in 5 FDA approvals 2014 - 2016 were for targeted therapies**

^{**} therapeutic products for which the label includes reference to specific biological markers, identified by diagnostic tools, that help guide decisions and/or procedures for the product's use in individual patients



^{*} https://www.fda.gov/MedicalDevices/ProductsandMedicalProcedures/InVitroDiagnostics/ucm301431.htm

The benefits of Precision Medicine: classified into three main categories



Delivering better treatments for patients



Delivering benefits to healthcare systems and society



- Improved efficacy i.e. patient more likely to receive a medicine delivering a clinical benefit
- Improvement in overall survival
- Reduced adverse events
- Prevention and prediction of disease
- Improvement in patient management
- Prevention or delay of more expensive care costs and allowing scarce healthcare resources to be using most efficiently
- Reduces hospitalisation



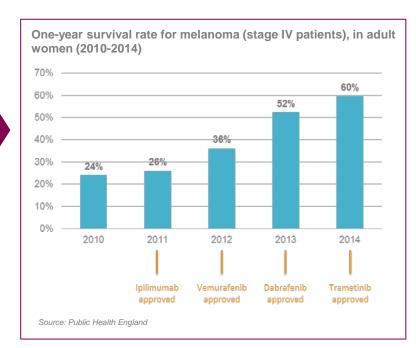
More efficient development of novel medicines

- More effective clinical trials
- Efficient clinical trials and reduction in cost



Targeted and personalised interventions have led to better patient outcomes

- Move away from 'trial-and-error'
- Progression-free survival and overall survival has increased in many cancers
 - E.g., combination BRAF/MEK inhibitors drove major improvements in melanoma survival¹
- PM has targets the underlying genetic mutations in diseases (e.g., CML and Cystic Fibrosis)
- Analysis of 570 phase II clinical trials: oncology PM therapies had 4X the response rates compared to cytotoxic therapies³
- Reduced side-effects: anti-PD-1 treatment reduced frequency adverse events: 49.4% (chemotherapy) to 15.0%⁴



Slide adapted from CRA report for EFPIA/EBE: "An evidence-based analysis to characterise the benefits of personalised medicines to patients, society and healthcare systems" July 2018

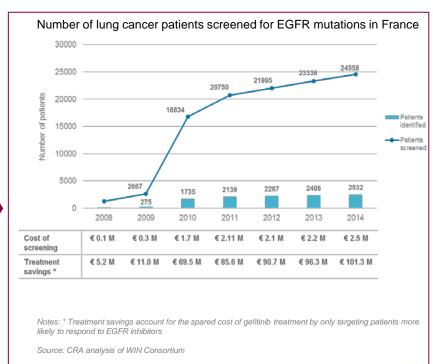


Precision Medicine enables earlier treatment or prevention and can lower healthcare costs

- Profile disease or predict susceptibility to medicine toxicities, to help guide treatment choices
- This can lower overall healthcare costs through earlydetection, prevention, accurate risk assessments and efficiencies in care delivery

Example:

In France, INCa allocated an additional €1.7M to EGFR testing. This resulted in substantial increase EGFR screening in patients². INCa concluded that this additional investment in EGFR testing would save €69 million to the French health insurance by identifying patients who harboured the EGFR mutation



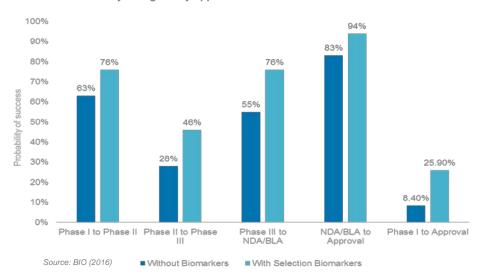
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Developments in Precision Medicine directly impacts clinical trial design, patient recruitment and probability of success

Trials that do use selection biomarkers have a higher probability of success thus making an R&D program more cost-effective

Probability of regulatory approval with or without selection of biomarkers





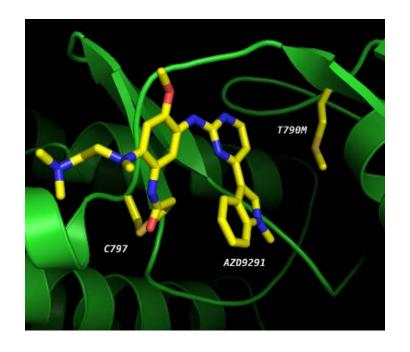
Case Study 1

Osimertinib for patients with EGFR mutation-positive NSCLC



Osimertinib is an irreversible EGFR-TKI, selective for EGFR-TKI-sensitizing and T790M mutations^{1,2}

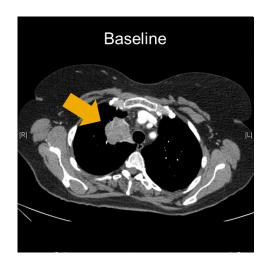
- Mutations in EGFR lead to an oncogenic phenotype & acquired resistance
- Drugs like gefitinib & erlotinib face resistance with new mutations in EGFR
- 50%-60% of acquired resistance due to T790M in exon 20 of EGFR (gatekeeper mutation)
- Osimertinib designed to target both EGFR sensitizing mutations and T790M

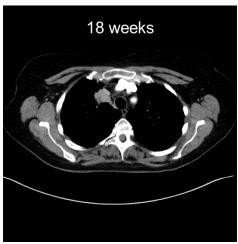




^{1.} TAGRISSO Prescribing Information;

Osimertinib – early clinical activity at 20 mg dose



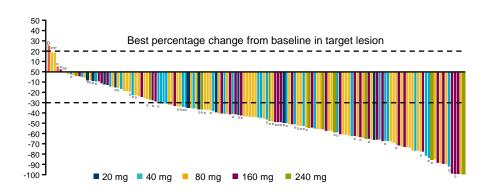


- Patient with Ex19Del and T790M+ pre-gefitinib
- Progressed on gefitinib immediately before osimertinib
- Dose escalation Cohort 1 (20 mg/day)



Osimertinib is highly efficacious in patients with tumours harbouring the *T790M* mutation (2L NSCLC)

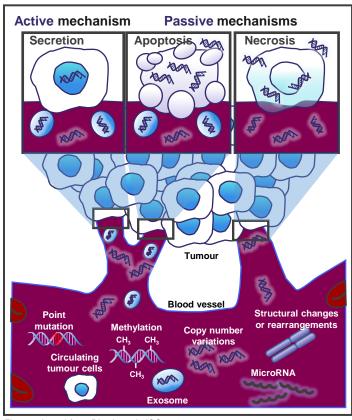
Response rate in AURA Phase I T790M positive cohorts (central test)

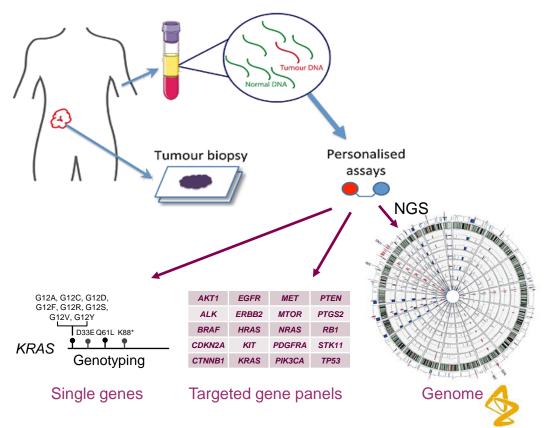


- Osimertinib 80mg: ORR 66% versus 21% in T790M positive versus T790M negative cohorts
 - Response rate consistent with osimertinib design as a selective inhibitor of EGFR and T790M mutations
- Biology of tumour TKI-resistant disease together with osimertinib profile requires selection of patients harbouring T790M
- Molecular diagnostics is essential in both TKI-naïve and post-TKI EGFRm settings



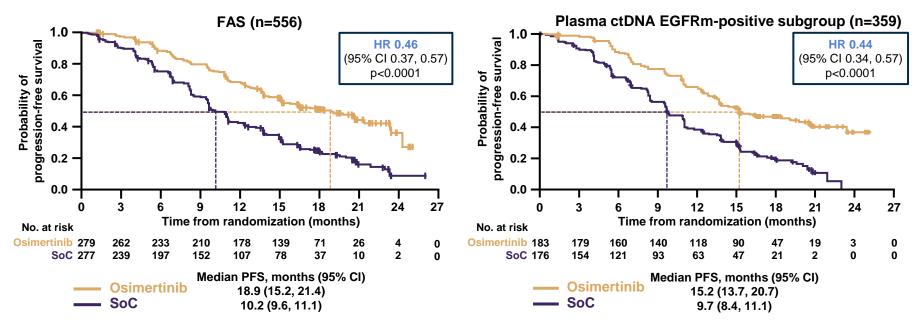
Plasma ctDNA is a powerful solution to patient testing





Osimertinib in 1L NSCLC vs SoC (FLAURA): investigator-assessed PFS in the FAS and plasma EGFRm positive subgroup

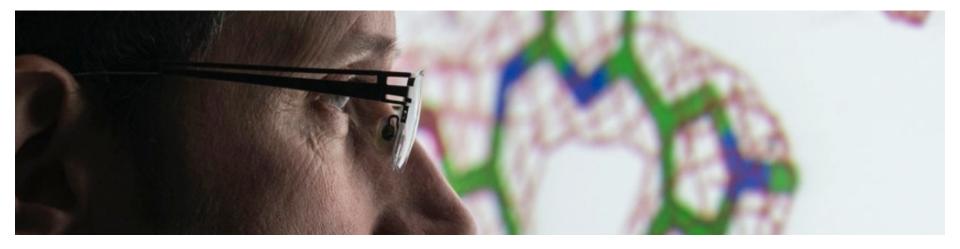
In the plasma ctDNA EGFRm-positive subgroup, risk of progression or death was reduced by 56% with osimertinib compared with SoC; PFS benefit in this subgroup is similar to the FAS



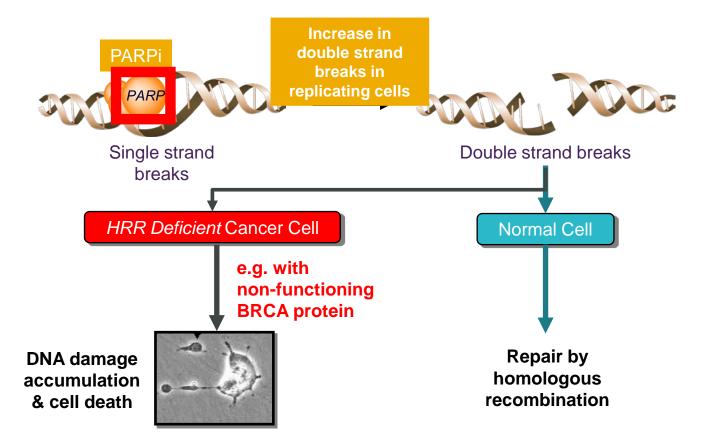


Case Study 2

PARP-inhibitor olaparib in patients with homologous recombination repair deficient tumours

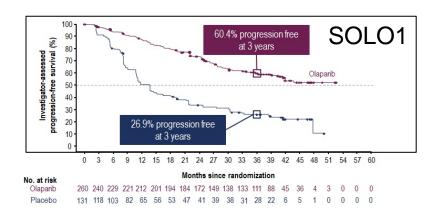


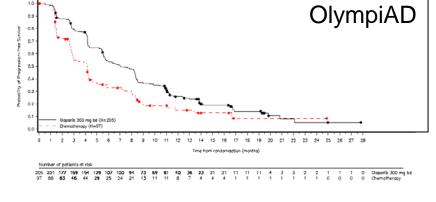
PARP inhibition/trapping and cell death in homologous recombination repair deficient tumours





Significant and clinically meaningful PFS improvement for olaparib in *BRCA1/2*-mutated ovarian (SOLO1) and breast cancer (OlympiAD)





Events (%) [50.6% maturity]
Median PFS, months

Olaparib (N=260)	Placebo (N=131)		
102 (39.2)	96 (73.3)		
NR	13.8		
HR 0.30			
95% CI 0.23, 0.41; <i>P</i> <0.0001			

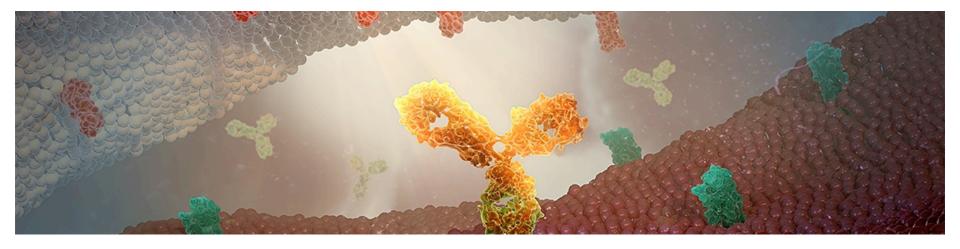
	olaparib	chemotherapy ^a
n	205	97
Events (%)	163 (80%)	71 (73%)
Median (m)	7.0	4.2
HR (95% CI)	0.58 (0.43, 0.80)	
p-value (2-sided)	0.0009	

Maturity rate: 234/302=77%

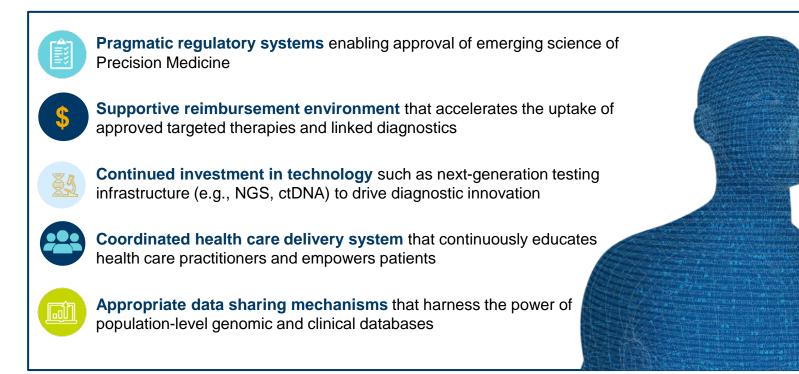


Precision Medicine

How can we further improve?



Critical success factors to drive Precision Medicine for the benefit of patients and innovation





EFPIA/EBE have identified 5 priorities to improve access to Precision Medicines in Europe



: Policy: National Policy Prioritisation of Precision Medicine



: Care Management: Consolidated / streamlined care management and resources → drive consistency



• Dx Investment / Funding: Investment in next-generation testing infrastructure and dedicated funding pathways for diagnostics



• Data & Quality: Collect diagnostic testing data and perform EQAs of labs to drive consistent quality



*Rx Access: Tackle delays to reimbursement of new treatments by aligning data requirements and HTA methodologies



The report also identified a number of key barriers and enablers for Precision Medicine



Insufficient diagnostic **testing capacity** or poor quality labs

Delays / restricted reimbursement / access for novel PM

Delays to updating treatment guidelines with testing recommendations

Limited physician awareness to current research / treatment trends

Insufficient funding of testing services



Development of specific PM plans with **dedicated investments**

Coordinated management of care (incl testing infrastructure and expertise)

Inclusion of PM in treatment guidelines

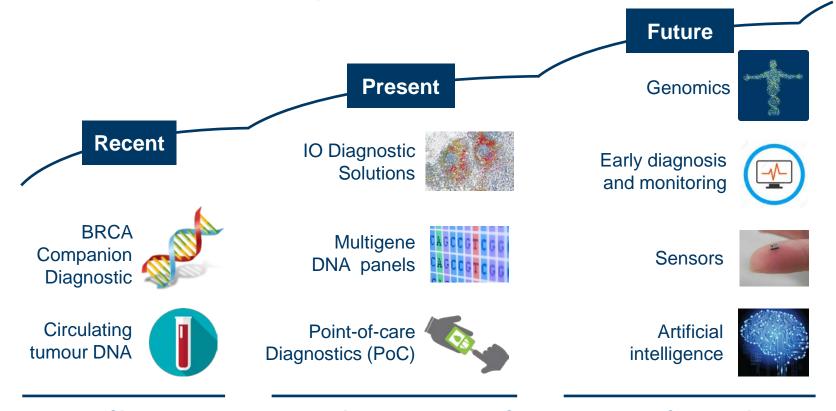
Early access schemes that favour PM

Funding and value assessment mechanisms for **Dx as** part of **HTA**

Monitoring outcomes through **population-based registries** to facilitate managed entry agreements



Precision Medicine: get ready for future innovation





Multigene panels & PoC

PoC Genomics & Al



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